Enterprise Europe Network

Your Gateway to European Markets

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What is the Enterprise Europe Network?

The Enterprise Europe Network (EEN) is the world’s largest business support network operated by the European Commission.

Its aim is to help businesses benefit fully from the European marketplace by:

- Developing business in new markets
- Sourcing or licensing new technologies
- Accessing EU funding for R&D projects
600 host organisations in over 50 countries

- Chambers of commerce and industry
- Technology centres
- Universities
- Development agencies

3,000 experienced professionals
Countries covered by EEN

- All EU 28 countries

- Albania, Armenia, Bosnia & Herzegovina, Canada, Chile, China, Egypt, FYROM, Iceland, India, Israel, Mexico, Moldova, Montenegro, Morocco, Norway, Russia, Serbia, South Korea, Switzerland, Tunisia, Ukraine, USA.
The London Consortium

EEN London

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Business information, EU funding, transfer of innovation
Research and Enquiry Service

Our direct access to the European Commission and the Network’s resources means that we can provide companies with business information and help with a number of European issues, including:

- Setting up a business in another country
- Import and export tariffs/requirements
- Information on EU legislation (no legal advice given)
Business Co-operation Database (BCD) and Technology Database (BBS)

As part of the Network, we have access to two databases of companies in over 50 countries where the EEN is present.

Both databases include cooperation requests and offers, and are designed to help companies find reliable business partners abroad (commercial partnerships and technological collaboration).

Company profiles are promoted by all EEN offices through websites, e-mails, newsletters and other publications.
Tender Monitoring Service

As part of the Network, we provide information about European public procurement and help source public sector contracts using the Tender Monitoring Service.

It allows companies to receive tailored information about tenders published on the OJEU on a daily basis, making sure that they never miss a valuable contract.
The EU’s Seventh Research Framework Programme (FP7, 2007-2013)

It is the European Union’s main instrument for funding research in Europe between 2007 and 2013; it covers a range of sectors, including:

- Energy
- Environment
- Food, agriculture & fisheries, biotechnology
- Health
- ICT

- Nano production (NMP)
- Security
- Socio-economic sciences & humanities (SSH)
- Space
- Transport
FP7

The programme has a total budget of over €50 billion and as part of the Network, we provide:

- tailored advice to identify the appropriate funding category
- support with finding partners within the UK and across Europe using the technology database (BBS)
- one-to-one support to help you through the application process
- advising on your application drafts to ensure they meet the evaluation criteria
Horizon 2020

Horizon 2020 is the financial instrument implementing the so-called Innovation Union, a Europe 2020 flagship initiative aimed at securing Europe’s global competitiveness. Running from 2014 to 2020 with a €80 billion budget, the EU’s new programme for research and innovation is part of the drive to create new growth and jobs in Europe.

It provides major simplification through a single set of rules and will combine all research and innovation funding currently provided through the Framework Programmes for Research and Technical Development, the innovation related activities of the Competitiveness and Innovation Framework Programme (CIP) and the European Institute of Innovation and Technology (EIT).

International cooperation will be an important cross-cutting priority of Horizon 2020.
International cooperation under Horizon 2020

International cooperation will be an important cross-cutting priority of Horizon 2020:

• **Associated countries under FP7**
  - Albania, Bosnia & Herzegovina, Former Yugoslav Republic of Macedonia (FYROM, Montenegro, Serbia, Turkey, Iceland, Liechtenstein, Norway, Faroe Islands, Moldova, Switzerland

• **International agreements on S&T or Euratom**
  - Argentina, Algeria, Australia, Brazil, Canada, Chile, China, Egypt, India, Japan, Jordan, Republic of Korea, Mexico, Morocco, New Zealand, Russia, Republic of South Africa, Tunisia, Ukraine, United States of America.
**Eurostars**

The Eurostars Programme is a European Joint Programme dedicated to R&D performing SMEs, and co-funded by the European Communities and 33 EUREKA member countries.

It aims to stimulate these SMEs to lead international collaborative research and innovation projects by easing access to support and funding. It is fine-tuned to focus on the needs of SMEs, and specifically targets the development of new products, processes and services and the access to transnational and international markets.

**Research-performing SMEs** are SMEs that dedicate at least 10% of their turnover or full-time equivalent (FTE) to research activities.
Missions for Growth

A new initiative of the European Commission where European companies participate in trade missions to new and emerging markets, such as Tunisia and Egypt (2012), Chile (January), Greece (March) Mexico (April), Russia (June), China (July).
Missions for Growth - benefits

Missions for Growth combine the benefits of traditional trade missions with networking opportunities secured by the existence of pre-arranged B2B meetings.

Furthermore, by joining the missions delegates can establish useful contacts with other EU delegations, thus increasing their chances of facilitating international business opportunities, as well as EU officials who often accompany or lead the missions.

Delegates can also benefit from increased press coverage.
Missions for Growth - benefits
Upcoming Missions for Growth

Russia – 17-19 June
The mission aims at supporting in particular European small and medium sized enterprises to operate and to do business in Russia. Moreover, the mission promotes the European industry in targeted sectors by participating in matchmaking events with local Russian entrepreneurs.

Sectors: Machine tools/industrial machinery, Key enabling technologies: nanotechnology, micro- and nano-electronics, semi-conductors, advanced materials, bio-technology and optics/photonics, Construction and engineering, Forest based industries, Raw materials, Consumer goods, Food and drinks industry, Textile, Pharmaceuticals, Medical devices

China – 18-19 July
The main objectives of the mission are to promote the EU’s "Green Industry" and to help European small and medium sized companies to operate in China.

Sectors: Air quality, Water treatment, Waste management, Resource and energy management, Environment friendly technologies
EU News and Funding

Information about latest consultations, EU legislation, and *open calls for proposal under FP7*

Business Opportunities in Europe

A selection of company profiles, which target the UK, extracted from the Business Cooperation Database.
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